



Best value tape procurement

Storage media

From experience we know that your main business objective is to protect your company's precious data – but at the same time you need to manage your IT costs to budget and deliver return on investment.

Simplifying the purchasing process

Are you confident that you're not overspending? Computacenter have developed a unique data utilisation framework to assess your data storage requirements. It has been designed to make your backup cycle both easy to manage and more cost effective.

For instance, do you know how much space is left unused on your tapes or how often you re-use them? We'll assess the volume and frequency of your back-up and offer maximum value for money with the security of lifetime warranty on world class brands.

We recognise that lost capacity equals lost value, and downtime caused by lost data can end in personal censure, commercial loss or even legal and financial penalties.

Key Benefits

- Dedicated account management
- Impartial advice – vendor independent
- Advice on compatibility
- Computacenter *Data Utilisation Framework*
- Customised labelling services across a broad range of tape media
- Labelled tapes supplied in library case
- Tape initialisation to your specific operating system
- Unique laser etching for identification and security purposes
- Copying, degaussing and data recovery
- E-procurement solution
- Permanent competitive pricing
- SLA – Next day delivery
- Tape replenishment programme

Why Computacenter?

As Europe's leading independent provider of IT infrastructure services & solutions, Computacenter delivers consistently superior data and storage media products and services to the corporate and government sectors.

Our data media specialists are here to offer you the best impartial advice. We consider all aspects of tape rotation strategies that your organisation could employ and pick the right one which best suits your individual needs and preferences.

Our approach is simple. We're vendor independent yet we have strong relationships with the major suppliers including HP, Maxell and Sony.

Rest assured you'll receive the best advice and support, whatever technology you're running.

We offer full Disaster Recovery provision and lifetime warranty with every product we sell. Computacenter can help you spend less and keep your standards high.

Our sole concern is to get the best product and most appropriate deal for you.

What next?

For more information, please contact your Computacenter Account Manager. Email consumables@computacenter.com or visit www.computacenter.com/consumables

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